

Message Text

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ACTION CU-04

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USIAC

SECSTATE FOR CU/CP IRENE CARSTONES

USIA FOR ICS DAVIS FROM REX/CRAIG

E. O. 11652: N/A

SUBJECT: ALVIN AILEY DANCE TROUP TOUR

REF: STATE 101290

1. REX HELD MEETING WITH KUEHNER REPRESENTATIVE FOR CONTRACT NEGOTIATIONS PER CONDITIONS REFTEL AND SCHEDULE MODIFIED THEREIN. REVISED PRICE REQUESTED WHICH TAKES COGNIZANCE OF NO MOVE FROM NERVI TO AVIGNON BUT A REQUIRED NEW MOVEMENT OF ELECTRICAL EQUIPMENT FROM NERVI TO LONDON.

2. KUEHNER CONFIRMS THAT TRUCK HAS BEEN RESERVED AND THAT THE TRUCK WILL BE COMMITTED TO REMAIN WITH THE AILEY COMPANY CONTINUOUSLY PER REFTEL ITINERARY.

3. IN ASSUMING NO LOADING OR UNLOADING COSTS, KUEHNER STATES DRIVERS WILL ASSIST MEMBERS OF THE DANCE TROUPE. HOWEVER, IF LOADING AND UNLOADING AT VARIOUS SITES INVOLVE THE ORDERING OF ADDITIONAL LABOR, SUCH COSTS ARE NOT INCLUDED IN THE CONTRACT BID OFFER.

4. APART FROM THE QUESTION OF PARA (3) ABOVE, CERTAIN REIMBURSABLE COSTS ARE IMPOSSIBLE TO PREDICT ACCURATELY BUT
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ARE ESTIMATED A A FEW HUNDRED DOLLARS. SUGGEST ESTIMATED \$1,000

BE BUDGETED FOR REIMBURSABLES AND A CONTRACT CLAUSE PROVIDED REIMBURSABLE PAYMENT SUBSTANTIATED BY PAID INVOICES. THEY ARE:

- A. HOST COUNTRY CUSTOMS CHARGES IN AND OUT AT EACH LOCATION.
- B. ROAD TAXES WHEN AND IF ASSESSED. SOMETIMES OCCURRING IN EAST EUROPE, SOMETIMES NOT.
- C. CONTRACTORS TELEPHONE AND TELEX COSTS.
- D. OBTAINING SPECIAL PERMITS FOR WEEKEND TRANSITS WHEN AND IF OCCURRING.

5. ADVISE ASAP WHAT DATE ELECTRICAL EQUIPMENT MUST BE IN LONDON. FYI, IF TIME SCHEDULE PERMITS, KUEHNER CAN RETURN THE ELECTRICAL EQUIPMENT WITH TRUCK AND EMPTY TRAILER AFTER UNLOADING NERVI WHICH WE ASSUME SHOULD BE JULY 17 PER ORIGINAL HAMMOND SKED. THE EQUIPMENT CAN THEN BE RELOADED IN VIENNA AND DISPATCHED VIENNA/LONDON RESULTING IN A SAVING OF VIENNA/LONDON VIS A VIS NERVI LONDON.

6. HAMMOND HAS ORDERED CERTAIN SERVICES FROM KUEHNER COMMENCING JUNE 6 IN LONDON AND TERMINATING JUNE 17 IN VIENNA. REX HAS ADVISED KUEHNER THAT THIS IS A SEPARATE AND PRIVATE ARRANGEMENT WITH THE AILEY TROUP AND OUTSIDE THE SCOPE OF THE GOVERNMENTS RESPONSIBILITY AND COST. ADVISE.

7. WA ASSUME THAT THE GOVERNMENTS SCOPE OF CONTRACT TERMINATES WITH THE DELIVERY OF EQUIPMENT NERVI AND LONDON AND THAT MOVEMENT OUT OF NERVI IS A PRIVATE AILEY/KUEHNER MATTER. ADVISE.

8. UPON RECEIPT OF ADVICE AND CONCURRENCES ALL ABOVE, REX WILL REQUEST FORMAL CONTRACT ACTION FROM POST VIENNA. HUMES

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